

**Metal Processing Industry Association**  
**Metal Processing Industry**  
**Annual Report**

**Ljubljana, August 2017**

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The purpose of this publication is to provide basic statistics concerning the metal processing industry sectors in the year 2016 and to present trends and key findings of the sector. The publication also includes comparisons to the EU environment.

## 1. BASIC DATA ON THE STATE OF THE METAL PROCESSING INDUSTRY IN 2016

In 2016, companies were classified on the basis of the Standard Classification of Activities – NACE 2008. The classification is in line with the Decree on the Standard Classification of Activities, Official Gazette of the RS No 69/07 and No 17/08, which entered into force on 1 January 2008, and in line with the European classification of activities NACE Rev. 2.

The Slovenian Metal Processing Association, which is part of the Chamber of Commerce and Industry of Slovenia, represents companies from the following metal processing sectors:

- NACE C/25 Manufacture of fabricated metal products, except machinery and equipment
- NACE C/26.52 Manufacture of watches and clocks
- NACE C/27.52 Manufacture of non-electric domestic appliances
- NACE C/28 Manufacture of machinery and equipment n.e.c.; NACE 28.230 (Manufacture of office machinery and equipment (except computers and peripheral equipment)) not included
- NACE C/29 Manufacture of motor vehicles, trailers and semi-trailers; NACE 29.310 (Manufacture of electrical and electronic equipment for motor vehicles) not included
- NACE C/30 Manufacture of other transport equipment
- NACE C/33 Repair and installation of machinery and equipment; NACE 33.130, 33.140, 33.190 and 33.200 not included
- NACE C/95.22 Repair of household appliances and home and garden equipment

The Slovenian metal processing industry is one of the top sectors of the Slovenian manufacturing industry in terms of turnover and export. In 2016, sectors of the metal processing industry represented 29% (€7,5 billion) of turnover, 29% (€5,2 billion) of export, 34% (approximately 57.000) of employees and generated 31% (€2,3 billion) of gross value added of all manufacturing sectors in Slovenia.

### Metal processing industry inside manufacturing industry

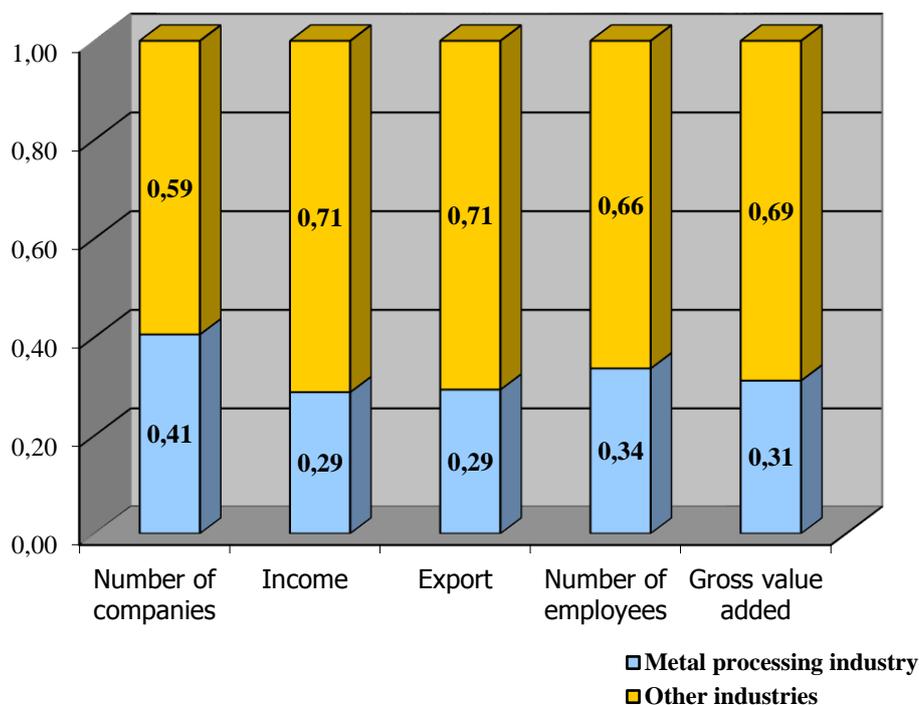


Chart 1: The Slovenian metal processing industry's share in the manufacturing industry in 2016

|  | Slovenia        |             | manufacturing industry        |             | metal processing industry        |             |
|--|-----------------|-------------|-------------------------------|-------------|----------------------------------|-------------|
|  | value in 2016   | Index 16/15 | value in 2016                 | Index 16/15 | value in 2016                    | Index 16/15 |
| <b>Number of companies</b>                   | 65.603          | 100,60      | 7.996                         | 101,50      | 3.240                            | 102,50      |
| <b>Avg. number of employees</b>              | 459.463         | 103,30      | 169.739                       | 103,80      | 57.084                           | 102,20      |
| <b>Total revenue (w/o change in stocks)</b>  | 84.525.701.694  | 103,40      | 26.019.441.437                | 103,60      | 7.491.513.196                    | 102,60      |
| <b>Gross profit</b>                          | 82.987.436.092  | 103,50      | 25.832.688.841                | 103,80      | 7.503.984.034                    | 102,80      |
| <b>Sales</b>                                 | 81.389.009.617  | 103,40      | 25.384.948.766                | 104,00      | 7.343.611.867                    | 102,80      |
| <b>Domestic sales</b>                        | 49.474.609.185  | 102,10      | 7.566.160.474                 | 101,50      | 2.117.972.893                    | 104,30      |
| <b>Foreign sales</b>                         | 31.914.400.433  | 105,50      | 17.818.788.292                | 105,10      | 5.225.638.973                    | 102,20      |
| <b>Total expenses</b>                        | 80.931.822.366  | 101,60      | 24.660.786.544                | 103,00      | 7.120.682.352                    | 100,90      |
| <b>Cost of goods, materials and services</b> | 62.794.703.335  | 102,80      | 18.376.933.446                | 102,90      | 5.190.820.178                    | 100,50      |
| <b>Employee benefits expense</b>             | 11.621.875.564  | 105,50      | 4.417.233.106                 | 106,80      | 1.470.243.799                    | 106,20      |
| <b>Depreciation expense</b>                  | 3.164.878.523   | 102,00      | 1.150.590.891                 | 103,90      | 317.650.603                      | 101,40      |
| <b>OPERATING PROFIT</b>                      | 3.835.630.045   | 137,10      | 1.532.903.573                 | 111,80      | 442.535.305                      | 131,90      |
| <b>FINANCIAL PROFIT/LOSS</b>                 | -237.615.288    | 29,60       | -85.995.825                   | 65,60       | -23.828.566                      | 39,40       |
| <b>EBIT</b>                                  | 3.922.456.644   | 134,60      | 1.543.612.394                 | 111,70      | 446.209.832                      | 130,30      |
| <b>EBITDA</b>                                | 7.087.335.167   | 117,80      | 2.694.203.285                 | 108,20      | 763.860.435                      | 116,50      |
| <b>Income tax expense</b>                    | 533.926.813     | 112,70      | 160.574.207                   | 111,40      | 48.958.283                       | 129,10      |
| <b>Net profit</b>                            | 4.301.791.918   | 116,60      | 1.475.565.482                 | 109,60      | 414.649.565                      | 129,20      |
| <b>Net loss</b>                              | 1.114.964.706   | 54,40       | 154.338.938                   | 65,90       | 37.306.620                       | 48,40       |
| <b>NET PROFIT/LOSS</b>                       | 3.186.827.213   | 194,30      | 1.321.226.544                 | 118,80      | 377.342.945                      | 154,80      |
| <b>Cash flow from operations</b>             | 6.351.705.735   | 133,90      | 2.471.817.435                 | 111,40      | 694.993.549                      | 124,80      |
| <b>Gross value added</b>                     | 19.340.610.488  | 105,70      | 7.273.468.656                 | 106,20      | 2.265.985.766                    | 108,70      |
| <b>ASSETS</b>                                | 90.326.752.805  | 101,80      | 23.086.476.987                | 103,70      | 5.540.338.741                    | 102,30      |
| <b>Inventories</b>                           | 8.264.956.705   | 103,90      | 3.551.067.396                 | 107,00      | 969.161.637                      | 107,10      |
| <b>Equity</b>                                | 42.301.250.167  | 106,40      | 11.891.791.449                | 106,80      | 2.545.530.197                    | 109,50      |
| <b>Equity ratio (%)</b>                      | 47              | 104,50      | 52                            | 103,00      | 46                               | 107,00      |
| <b>Debt/equity ratio</b>                     | 1,06            | 92,20       | 0,86                          | 94,50       | 1,07                             | 89,20       |
| <b>Debt ratio (LT+ST liabilities/assets)</b> | 0,49            | 96,10       | 0,44                          | 97,80       | 0,49                             | 94,20       |
| <b>Total revenue/total expenses</b>          | 1,04            | 101,00      | 1,06                          | 101,00      | 1,05                             | 101,00      |
| <b>EBITDA margin (%)</b>                     | 8,71            | 114,00      | 10,61                         | 104,00      | 10,40                            | 113,30      |
| <b>ROE (%)</b>                               | 7,80            | 183,10      | 11,50                         | 110,00      | 15,60                            | 136,50      |
| <b>ROA (%)</b>                               | 3,60            | 194,60      | 5,86                          | 115,80      | 7,07                             | 153,70      |
| <b>Sales per employee (EUR)</b>              | 177.140         | 100,10      | 149.553                       | 100,20      | 128.645                          | 100,60      |
| <b>Share of foreign sales (%)</b>            | 39              | 102,10      | 70                            | 101,00      | 71                               | 99,40       |
| <b>Labour costs per employee (EUR)</b>       | 25.294          | 102,20      | 26.024                        | 102,90      | 25.756                           | 103,90      |
| <b>Average wage per employee (EUR)</b>       | 18.429          | 102,10      | 18.975                        | 102,80      | 18.787                           | 103,70      |
| <b>Gross value added per employee (EUR)</b>  | 42.094          | 102,40      | 42.851                        | 102,30      | 39.696                           | 106,40      |
| <b>Labour costs in gross value added (%)</b> | 60              | 99,80       | 61                            | 100,50      | 65                               | 97,70       |
| <b>Net profit per employee (EUR)</b>         | 9.363           | 112,90      | 8.693                         | 105,60      | 7.264                            | 126,40      |
| <b>Net loss per employee (EUR)</b>           | 2.427           | 52,70       | 909                           | 63,40       | 654                              | 47,40       |
|  | value in 2016   | Index 16/15 | value in 2016                 | Index 16/15 | value in 2016                    | Index 16/15 |
|  | <b>Slovenia</b> |             | <b>manufacturing industry</b> |             | <b>metal processing industry</b> |             |

Table 1: The position of the Slovenian metal processing industry in Slovenia's manufacturing industry in 2016